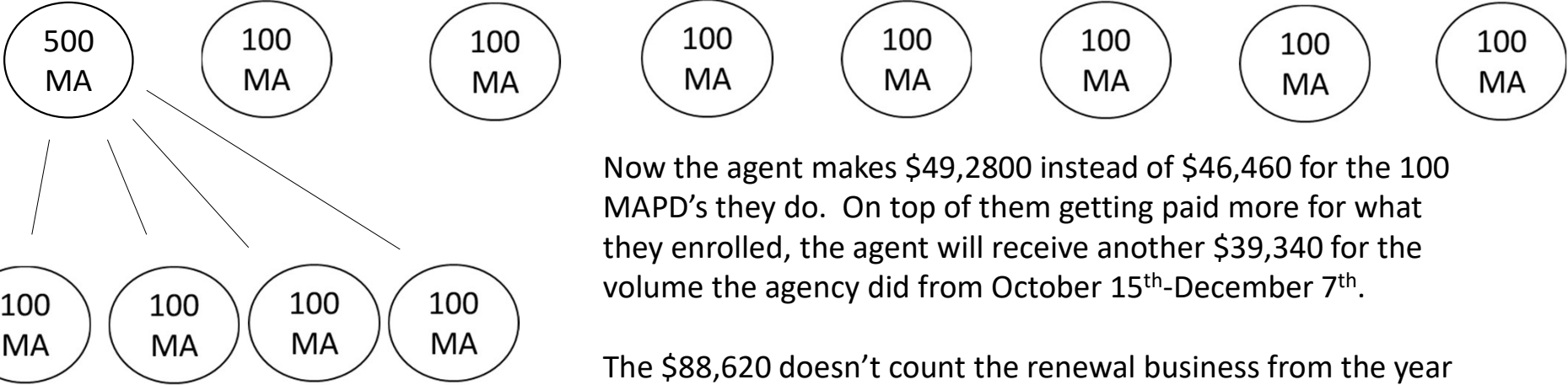


Same agent recruits 4 more agents and helps one of their original agents recruit 4 agents.

\$88,620 second open enrollment



Now the agent makes \$49,2800 instead of \$46,460 for the 100 MAPD's they do. On top of them getting paid more for what they enrolled, the agent will receive another \$39,340 for the volume the agency did from October 15th-December 7th.

The \$88,620 doesn't count the renewal business from the year before which will put it well over \$100,000 income for around 9 weeks of work.